

BUSINESS DEVELOPMENT ASIA

Job Title: **ASSISTANT DIRECTOR – M&A ADVISORY**

Description

Business Development Asia (“BDA”) is seeking to hire an entrepreneurial, creative and highly motivated individual to join our company as an Assistant Director. Successful candidates will be working to support BDA and our clients in all aspects of M&A transactions; including business origination meetings, pitch preparation, financial modeling and valuation, due diligence and transaction execution, while also supervising Associates and Analysts.

A career with BDA is dynamic and rewarding and provides excellent opportunities for international work. Given our high quality and growing cross border deal flow, candidates would obtain significant hands on experience and responsibility early in their careers, and have advancement opportunities within the global BDA organization.

BDA is a boutique investment banking firm that advises on mergers and acquisitions. We specialize in cross-border transactions involving Asia with transaction values between US\$20m and US\$500m. We have offices and 60+ professional staff throughout Asia, Europe and the US.

Role

- Origination and execution of M&A advisory mandates
- Networking with industry contacts, lawyers and other advisors to source business opportunities
- Develop and conduct pitches to potential clients for new mandates
- Execution of M&A mandates including the following roles:
 - Client and counterparty management, including leading negotiations
 - Supervision of junior staff, both locally and abroad
 - Transaction structuring & valuation
 - Managing due diligence including coordinating with external parties

Job Qualifications

We are specifically interested in candidates who meet the following criteria:

- Entrepreneurial attitude; self starters
- Strong analytic and critical thinking skills; intellectual curiosity is a must
- Minimum of six years of relevant experience
- Excellent communication and presentation skills
- Flexibility to travel (domestically and internationally) at short notice
- Fluency in written and spoken English and Mandarin is required
- Desire to work hard to produce outstanding results
- Currently a resident in Hong Kong or mainland China
- We are most interested in candidates with previous experience in M&A, either in an advisory, private equity or corporate capacity

Interested candidates should submit **both a cover letter explaining your fit with the first two criteria listed above**, and **a CV**. Incomplete applications could be disregarded.

All information received will be kept in strict confidence and used only for employment-related purposes. Only short listed candidates will be contacted for an interview.

Location: Hong Kong

Contact: Please send your cover letter and CV to hkreruit@bdallc.com